

achieve

MIDDLE EAST AND AFRICA





Contents

- 01 CEO MESSAGE
- 02 ABOUT US
- 03 OUR SERVICES
- 04 ACHIEVE DIVISIONS
- 05 SELECTED CLIENTS
- 06 OUR PARTNERS
- 07 CONTACT US



Clients continue to select us as their partner of choice because of our experience, commitment to quality and community, and integrity

Customer satisfaction

is the hallmark by which we measure our performance and we hold ourselves, as do our clients, to the highest standards of quality.



CEO Message

We help our clients build the strategic blueprints to **connect**

As I look at the growth over the years since our inception in 2010, I am extremely proud of what we have achieved, and even more excited about our outlook for an equally promising future. We have successfully transitioned from a local start-up to become a respected firm, garnering business from across the nation, while earning our clients' trust along the way.

It is satisfying to know that we are able to help our clients build the strategic blueprints that enable them to connect and operate pivotal aspects of their business more efficiently and economically. Customer satisfaction is the hallmark by which we measure our performance, and we hold ourselves, as do our clients, to the highest standards of quality.

In this continually evolving marketplace, our clients are more informed than ever about their solutions provider options. Even so, they continue to select us as their partner of choice because of our experience, commitment to quality and community, and integrity.

Mohamed K. Al Ali

Group CEO

About Us

Middle East & Africa

Focus on delivering better business outcomes

We believe we have the most motivated, talented and competent people working in our various divisions. Our storied experience in the region helps us understand the market dynamics and local sensitivities of each client we serve. Our strategy is to shift to higher-margin technologies and match the evolution of online solutions by delivering comprehensive end-to-end electronic services across several sectors.

AchieveIT projects adorn the skylines of several sectors, and we are proud to have built some of the region's most recognisable projects. AchieveIT Middle East & Africa was formed in 2010 with a mission to become Information Technology Systems Integration Company with a strong focus on delivering better business outcomes.

OUR MISSION

We strive to lead in the invention, development and manufacture industry of the most advanced information technologies, including computer systems, software, CMS and Smart Applications. We translate these advanced technologies into value for our customers through our professional solutions, services and consulting businesses worldwide.

OUR VISION

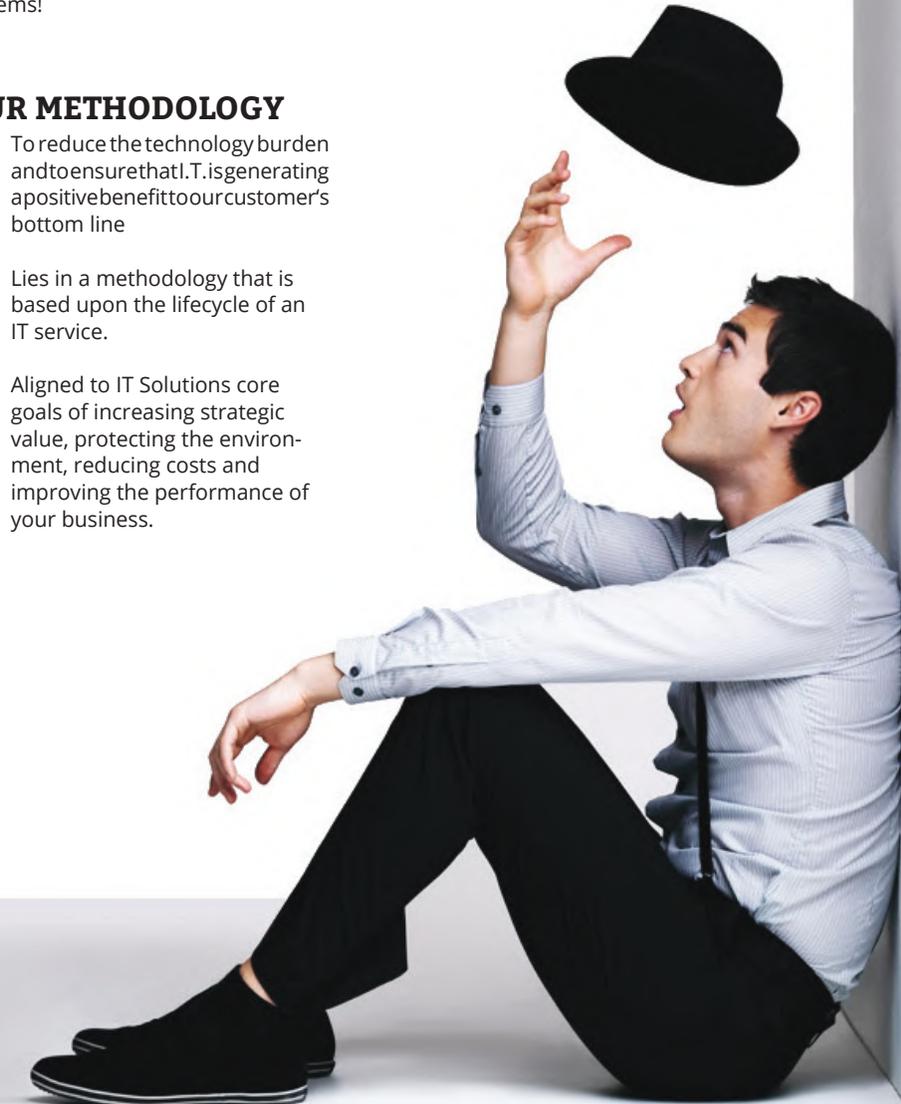
We believe that it is our obligation to make great products, and we are constantly focusing on innovating. We believe in the simplicity not the complex. We believe that we need to own and control the primary technologies behind the products that we make, and let our customers share our vision with the world.

Understanding the customer Requirements

Getting the best from your technology investment requires more than unpacking a few boxes, plugging components into the wall and hoping for the best. We understand that every company's tech needs are different and that business computing might simply be a way to get things done - or it could be the key plank in your growth strategy. And the best system is the one that works for you: Accurately, efficiently, cost effectively and reliably. AchieveIT Middle East and Africa is what your business depends on. AchieveIT can optimize and stabilize your existing systems!

OUR METHODOLOGY

- To reduce the technology burden and to ensure that IT is generating a positive benefit to our customer's bottom line
- Lies in a methodology that is based upon the lifecycle of an IT service.
- Aligned to IT Solutions core goals of increasing strategic value, protecting the environment, reducing costs and improving the performance of your business.



What we do

Management Communications Solution & Consultation

What we do

AchieveIT Solutions: An established IT Solution provider formed in the year 2010 at Dubai, U.A.E, offers a wide range of IT sales and services. Our clients range from small to medium businesses to corporate clients. We at AchieveIT have always aimed to provide comprehensive computer solutions to defense public and private sectors.

We use technology to empower customers by providing them with user-friendly solutions that enhance their productivity. AchieveIT Solutions today provides solutions to its customers in specking according to the application requirement, procuring at the best prices, country wide installation, and one of the best after sales support. Our ideology is to be a consultant to the customer rather being a mere seller. With our strong skills sets in requirement analysis, estimations, project management and readily available technical manpower, we have developed a reputation of delivering applications on time and within the budgets.

Technical Support Services

AchieveIT Tech Support provides businesses with priority access to an expert team of technical support professionals who offer far more than reactive problem resolution. Our highly skilled experts, working alone or alongside your IT staff, will keep your systems up and running smoothly.

Ad-hoc Support

If you just need an engineer or technical consultant for a one-off engagement or an urgent break-fix, ad-hoc support might meet your needs.

Block Hours

Pre-paid Block Hours are a perfect solution for businesses needing guaranteed – but irregular access – to support engineers or technical consultants. Block hours can be used for reactive support, maintenance or small projects. Bonus support hours are awarded to customers on a sliding scale: The more Block Hours you buy the more free hours we provide you with!

FOCUS ON RUNNING YOUR BUSINESS, NOT YOUR I.T.

An innovative systems management solution that offers:

- Quality, affordable support and protection for your network infrastructure, whatever the size of your business
- A secure, 24 hours remote-monitoring system that alerts us to any issues it identifies within your network
- Priority access to a team of technical support experts

24 Hour Remote Monitoring

It detects system issues and notifies us of them as they arise, allowing for immediate response. An added advantage of the remote network connection is that most work can be carried out off-site.

Proactive System Management

It watches over key aspects of your infrastructure and notifies our technical experts whenever something needs attention, such as nearing a system threshold. We forecast necessary changes and implement them before they interrupt your systems.

In a World of Technology, People Make the Difference ...

Advanced Network solutions

AchieveIT has been specialized in building scalable, cost-effective, managed secure private networks that have been specifically designed in partnership with the customer to meet their present requirements and future needs – everything from single-site, Fibre-connected, private cloud, customers through to nation-wide high-security and can offer its customers true managed private WAN/ LAN functionality and connectivity to deliver an advanced network solution over a number of access technologies from a range of carriers. AchieveIT has experience in managing a wide range of network hardware & routers and uses automated systems to ensure configuration compliance.

Servers design, supply, and configuration

Our Server Computing solutions portfolio covers small and medium size departmental servers, branch to remote office servers, Application and Database servers to run mission critical tasks as well as Business Continuity Servers (BCS) for data center & Server Virtualization. With rapidly changing technologies & exponentially increasing business demands, there is a constantly generating need of a highly dependable, robust & scalable data center support. A reliable data center adds value to existing IT infrastructure, keeping business up & running. Increasing support costs multiple facilities and wide range of servers, over burden organizations with rising energy bills & floor space requirements. To slice down the Total Cost of Ownership (TCO), organizations are moving towards highly efficient

datacenters which optimize its resources in a better way, complying with standardized processes and supple technologies. Otherwise, incompetent & bulky IT platforms will slow down organizational change and become a blockade to revenue growth. We have a strong foothold in the following:

- Datacenter Virtualization
- Relocation Consolidation
- Migration
- Tower model Servers
- Rack Servers
- Blade Servers with Blade enclosures
- Storage Solutions

Telecommunication Solutions

AchieveIT Telecom Division provides Telecommunication solutions with the state-of-the Art products in the field of Telecommunication, Telecom, Networking, Security, Monitoring, Control, Telecom Software. Representing the world leader in the field of communication such as: Cisco, Avaya & Nortel, Panasonic, NEC, and more. AchieveIT has the expertise skilled engineers for installation of IP Telephony System and can provide the customers with the latest technology by adding the in-country services of integration capabilities, and this adds value to our valuable Customers. Our customer's base includes the Major Corporate, Major Contractors, Hospitalities, etc.

Structured Cabling

AchieveIT installs competitive, state of the art structured cabling systems that meet the most stringent technical requirements. Our technicians have the appropriate certified qualifications for Cabling Infrastructure, Design and Engineering and all facets of System Integration projects and have vendor certification and accreditation to Design level on. In addition to our extensive experience in Fibre-optical communication.

Managed Printing Solution

We enables greater value from your imaging and printing environment with Managed Printing Solution (MPS). Access our latest technology and boost productivity through security, mobile printing, and intelligent workflows. Capitalize on innovation while helping to lower your costs today.

We offer a consultative approach to MPS that is tailored to the unique needs of your organization. Leveraging a robust portfolio of diagnostic tools and assessments, Management of Change practice, and industry expertise, we can help meet your specific requirements.

Our MPS is flexible and scalable to support your evolving needs. Experience world-class service delivery from HP and HP-certified partners.

AchieveIT can carry following Solutions in IP Telephony.

01. IP Telephony
02. Multi branch connectivity
03. Voicemail System
04. Interactive Voice Response Systems
05. Call Monitoring System
06. Call Recording System
07. Contact Center Solutions
08. Text To Speech & Speech Recognition
09. Unified Messaging Solutions
10. CTI & Desk Top Applications
11. Auto Dialers
12. Professional Services - Consulting & Project Management

SMART SOLUTIONS

We strive to lead in the invention, development and manufacture of the industry's most advanced information technologies

Online Solutions

We offer a full cycle of application development, from defining and working in close collaboration with the customer on the specification to development, testing and maintain best online services.

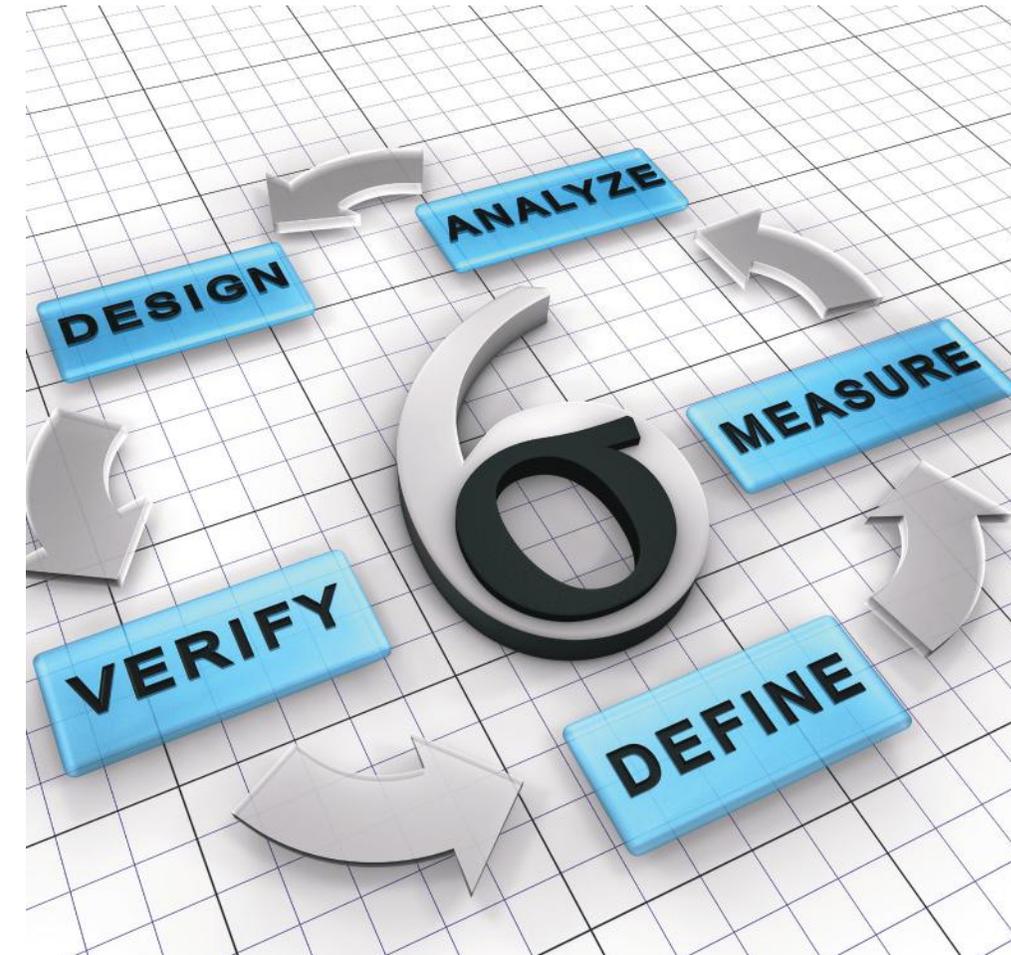
Application Development

Oursmartapplicationdevelopershaveadetailedunderstandingofanykindofplatforms(i.e.(Mobile&Cloud)).Alsovarious components and to assure client satisfaction.

Design & Branding

When it comes to professional design services, we will provide best services to reach our customers and potential clients in every type of media. Whether it's Websites, Stationary, Business Cards, etc., our goal is to provide, to each one of our clients, world-class graphics designs which will set you apart from your competitors.

We are defined by Uniqueness, Quality, Consistency and Unparalleled Creativity.



Customized Platforms

Successfulcompaniesareconnectedcompanies. Whenyou'reconnectedyougetbetterinsights, havesmootherprocesses,andstrongerpartner and customer relationships.

System Integration

WebuiltAnypointPlatformtomakeconnectingeasy. AnypointPlatformistheonlycompleteplatformfor SOA,SaaSintegrationandAPIs.TheAnypointPlatform givesyouthefreedomtoconnectwhatyouwant, whenyouwant,whetheritson-premisesorinthe cloud

Achieve Securities offers a wide range of advanced security solutions to secure critical enterprise assets and safeguard access

With the rapid technological advances, increased market pressures and growing sophistication in security threats, businesses in today's world are expected to be constantly vigilant and preemptive. Our highly experienced and qualified security professionals at AchieveIT securities leverage decades of experience, deep industry knowledge and business-process know-how to protect your business against threats and minimize risks. In today's world, it is widely accepted that the organizations can improve productivity and business growth and increase customer trust only by implementing comprehensive security solutions and protecting information and systems from threats and attacks.

SYSTEM SECURED

Endpoint Control & Security

Network security today, has become critical for all small and large organizations to protect their information from unauthorized people. Moreover with the use of internet and technologies

Network Security & design

The increasingly technological world today has failed to meet the customer's primary concern of security. AchieveIT Securities LLC helps you plan and execute effective strategy to implement network security

Security Solutions

- CCTV and surveillance Systems
- Biometric access control and time attendance
- IP Cameras
- Vehicle Tracking & gate barriers.
- Other specific security solutions

Advanced Security for Business

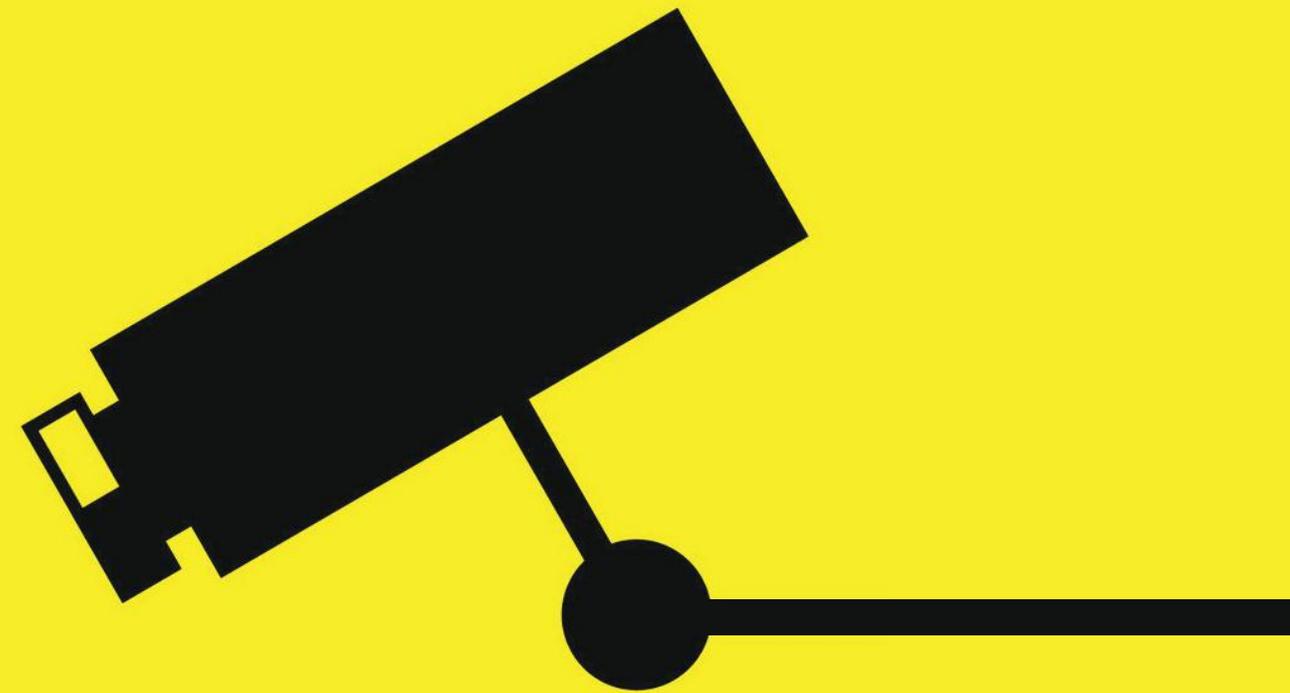
AchieveIT Securities , a leading system Integrator in the Middle East and Africa region offers a wide range of advanced security solutions to secure critical enterprise assets and safeguard access

Security Strategy for Business

It has become highly important to keep your business information secure as security is critical for maintaining a competitive posture. Our security solutions help the CISO's to assess, and analyze entire company security standars.

Enterprise Security solutions

Enterprise Security Solutions are generally designed to integrate multiple aspects of a company's business. Bringing about the interchange of information from various business



CCTV

Closed-Circuit Television (CCTV) to be used in practically all office buildings for surveillance purpose. Business and companies have nowadays realized the valued of installing CCTV cameras on their premises.

Being certified from Dubai police, We provide various options from traditional analog to latest IP camera. Choosing the right CCTV solution for your requirement including video storage and retention is important. Additional to a wide range of CCTV solutions from analog, DVR, NVR, IP, IR, PTZ, dome, box, bullet cameras which suits each customer unique requirements. Which gives you all required benefits from Increased deterrent, Safer working environment, Increased detection, Receive warnings in advance, Increased professionalism, and Staff protection

Time Attendance System

We can help you in designing and implementing enterprise grade web based software with robust features to simplify Time & Attendance process. It provides comprehensive solution for improving business productivity and also ensures discipline and it also can be integrated with payroll seamlessly. We study each client unique requirement carefully and suggest the best fit. Various options like card based, bio-metric, face recognition, PIN, PVR high performance devices are available on Wi-Fi, 2G,3G, GPRS connectivity. Our Solutions let you enjoy all features of a time attendance systems from Reduces errors, Increase productivity, increase employee satisfaction, increase security, and to save money

Gate Barriers & Vehicle Parking Access Control Solutions

Monitoring the access to your premises is important, and gates and barriers play an important part in allowing access to your business area. Automatic gates and barriers can ensure that only authorized visitors are entering the premises.

Apart from an ideal solution for controlling vehicle transit, Gate Barriers also play a defining role in marking your territory and its clear boundary.

Vehicle Tracking System

We also offer vehicle tracking system which made up of features like tracking vehicular entry/exit, tracking vehicle movement across locations, locating a vehicle's current location, long range passive/active RFID systems and integrating them with access control barriers with smooth communication channels like SMS and email alerts is just another feather in a cap. The principle behind the working of a vehicle monitoring system is what makes us the best provider of such systems. Our main system features are Track vehicle entry/exit, Track vehicle movement across locations, Locate vehicle current location, Optimize vehicle usage, Long Range Passive/Active RFID systems, Can be integrated with access control barriers, and SMS & Email alerts

DRONE TECHNOLOGY (UAV)

Committed to our work, we have provided Drones (UAV) solutions for search and rescue operations, military support, high-end surveillance, law enforcement, environmental conservation, agricultural operations, oil & gas structural inspection operations, and cinematography/photography applications. Using cutting edge surveillance and materials technology, our broad portfolio of customizable fixed-wing and rotary UAV platforms can be implemented with variety of specialized payloads. Our solutions includes: Quad Drones, long surveillance, high speed, and weapon testing and training We are committed to the continuous improvement of our Drones (UAV) platforms through internal research, design and development.

Access Control

The increased need for overall security for premises has led to a greater reliance on access-control systems that incorporate new technology. A well-designed and implemented system has resulted in reduced operating and maintenance costs, in part due to hardware standardization and the elimination of traditional key-based systems. We can provide you state-of-the-art access control software that integrates the most advanced security technologies with innovative networking capabilities to bring you full-featured security solutions. Using our solutions you can enable security, avoid problems of lost keys, manage site security, set protocols to open certain doors during set period, improve staff management with our custom and detailed reports, restrict and allow access, generate fire costa during evacuation.

AchieveIoT

AchieveIoT expert implement most advance technology in the market to allows objects to be sensed and/or controlled remotely across existing network infrastructure, creating opportunities for more direct integration of the physical world into computer-based systems, and resulting in improved efficiency, accuracy and economic benefit. With IOT we offer advanced connectivity of devices, systems, and services that goes beyond machine-to-machine (M2M) communications and covers a variety of protocols, domains, and applications in many areas.

Internet of Things (IoT) is the internetworking of physical devices, vehicles, buildings, and other items embedded with electronics, software, sensors, actuators, and network connectivity that enable these objects to collect and exchange data.

AchieveIoT invested in many areas and focused on:

Energy management

At AchieveIoT we aim to improve the efficiency, reliability, economics, and sustainability of the production and distribution of electricity. We are specialized in Integrating of sensing and actuation systems, connected to the Internet to optimize

energy consumption as a whole. Our Smart solution connect devices that integrated into all forms of energy consuming devices (switches, power outlets, bulbs, televisions, etc.) Our solution remotely controls any devices, or centrally manages them via a cloud based interface.

Infrastructure management

Our infrastructure solution can be used for monitoring any events or changes in structural conditions that can compromise safety and increase risk. It can also be used for scheduling repair and maintenance activities in an efficient manner, by coordinating tasks between different service providers and users of these facilities. It help to improve incident management and emergency response coordination, and quality of service, up-times and reduce costs of operation in all infrastructure related areas.

Building and home automation

Our Solution can be used to monitor and control the mechanical, electrical and electronic systems used in various types of public and private, industrial, institutions, or residential buildings, in home automation and building automation systems.

Transportation

AchieveIoT can assist in integration of communications, control, and information processing across various transportation systems. To enables inter and intra vehicular communication, smart traffic control, smart parking, electronic toll collection systems, logistic and fleet management, vehicle control, and safety and road assistance.

Environmental monitoring

Our advanced sensors use to assist in environmental protection by monitoring air or water quality, atmospheric or soil conditions, and can even include areas like monitoring the movements of wildlife and their habitats. Development of resource constrained devices connected to the Internet also means early-warning tems can also be used by emergency services to provide more effective aid.

Manufacturing

Our solution assists to control and manage of manufacturing equipment, asset and situation management, or manufacturing process control. Our intelligent systems enable rapid manufacturing of new products, dynamic response to product demands, and real-time optimization of manufacturing production and supply chain networks, by networking machinery, sensors and control systems together.

Medical and healthcare

In medical we introduced some of unique products in the market such as treatment of cancer & blood testing devices. IoT devices can be used to enable remote health monitoring and emergency notification systems. These health monitoring devices can range from blood pressure and heart rate monitors to advanced devices capable of monitoring specialized implants. Specialized sensors can also be equipped within living spaces to monitor the health and general well-being of senior citizens, while also ensuring that proper treatment is being administered and assisting people **regain lost mobility via therapy as well.**

Consumer application

AchieveIoT has a growing portion of IoT devices which are created for consumer use. Examples of consumer applications include connected car, entertainment, residences and smart homes, wearable technology, quantified self, connected health, and smart retail. Consumer IoT provides new opportunities for user experience and interfaces. Companies have been criticized for their rush into IoT, creating devices of questionable value, and not setting up stringent security standards.

Our whole team collaborates to incorporate contemporary trends

ACHIEVE EVENTS Solutions was founded on the values of delivering exceptional customer service and quality products. In addition to providing the solutions you expect from a full-service exhibit house, we offer the customer service and experience you would expect from a boutique firm. Give us a call and tell us what you are looking for; we'll listen to your wish list, brainstorm design ideas and collaborate to bring you the best solutions for your show.
Design

Design

Our designers determine the look and functionality of your exhibit. Our whole team collaborates to incorporate contemporary trends in media, lighting, materials and methods to ensure you have a stylish, well-engineered exhibit. Our renderings, virtual walk-throughs and sample materials will allow you to visualize your exhibit before construction begins.

Program Management

Our entire team works closely with you to design and build your exhibit, keeping you updated every step of the way, answering any exhibit or show questions you may have. When managing your exhibit program, we confirm annual show schedules, coordinate exhibit assets and order the show services for all your events.
Production/Engineering & Fabrication

Production/Engineering & Fabrication

Your exhibit is created at our in-house production studio, allowing the team to work closely to build a cohesive and well-engineered final product. We use only the highest quality materials and components in all of our exhibits.

Graphics

Graphics are an integral part of any well-designed exhibit and our graphic designers ensure that your brand message is incorporated into your overall look and feel. We can handle everything from digital prints to dimensional graphics, stretch fabrics and multimedia.

Global Shows  Unforgettable Moments 

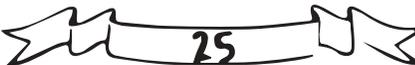
Mind Freaks 

'happy faces' 

Gathering 

achieve
events 

EVENTS

25
Celebrations 

mindset 

Logistics & Warehousing

We take care of all of the exhibit shipping, customs and storage. Between shows your exhibit is stored in our clean, secure and climate controlled warehouse.

Labour Services - Local, National & International

Our experienced supervisors and professional installation crews ensure a seamless event from set-up to dismantle. Our crews work closely with the rest of our team to provide you with the same support and quality, whether locally or on the other side of the globe.

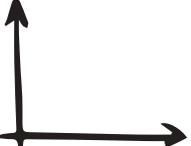
Custom Rental Exhibits

This is our specialty. Our innovative modular system and custom-built components are adaptable and flexible: allowing you to expand, contract or reshape your exhibit as each show demands.

AV & Interactive Media

The growing demand for interactive media in exhibits is insatiable and has always been a core focus for Exhibit Solutions.

Our Project Managers work closely with you, and partner with the most reputable AV & Media specialists to ensure that your message is presented with the most current technology available.

Information 

Green Solutions

We offer multiple green options to help make your exhibit program more ecofriendly. We use recycled materials as well as rapidly renewable resources like bamboo in our flooring and wall panels. When building our exhibits we use non-VOC paints and energy-efficient LED lighting, and we can print with organic inks on recycled paper. Our modular system exhibits also use recyclable and reusable aluminum components.

Instead of replacing an existing exhibit, we can refurbish it for you using greener materials and graphics to give it a whole new life. If it's time to retire your exhibit, we can recycle it for you and properly allocate the waste to avoid landfills.

We focus on finding ways to make people care about you.

Achieve New Media is a fully integrated marketing part; we expertly play in all elements that people spend the majority of their time on. While you focus on the business of your brand, we focus on finding ways to make people care about you.

We specialize in social media, SEO, application development and creative services. We help leading brands and marketers achieve their highest online ROI through a strategic combination of our services, proprietary technology, and performance management.

We guarantee you consistent extraordinary performance results. After all, your success fuels our passion and knowledge. We are the drivers of a phenomenal way of thinking. Our creative specialists, strategists, and technologists know that consumers continue to develop and change and marketing is revolutionized to keep pace.



Audience Manager

Build unique audience profiles so you can identify your most valuable segments and use them across any digital channel.

Campaign

Deliver automated, one-to-one messages across all of your marketing channels, based on customers' actions and preferences.

Analytics

Gather, analyze and act upon your customer data in real time and across all marketing channels.

Primetime

Create and monetize engaging and personalized TV and video experiences with a multiscreen TV platform.

Media Optimizer

Predict the impact of changes to your search, display and social ads, and then easily manage and automate the campaigns.

Experience Manager

Reduce the complexity of delivering the right customer experiences by simplifying the management and delivery of your content and assets.

Target

Quickly create A/B and multivariate tests, understand the most successful content and deliver personalized experiences.

Social

Use a single solution to create relevant social content, publish to your most engaged audiences and prove your social marketing results.

Our Portfolio



Our Partners





Tel: 600566116
Email: info@achieveit.ae
Web: www.achieveit.ae



Together We
AchieveIT
